

GTM + SERPA GROUP

GTM has teamed up with Serpa Group to offer premium international logistics services to customers in Brazil, China, and throughout South America, with connections around the world. Serpa's award-winning, multi-modal transportation services include door-to-door, asset-based logistics; customs clearance expertise; and financial consultancy services.

Both companies are independent freight forwarders. Serpa Group and GTM staff give personal attention to customer cargo, meeting every client's logistics and supply chain needs.

The GTM/Serpa Group partnership offers service comparable to any multinational company.



RECOGNITION

- Serves several of Brazil's larger import companies
- Management and entrepreneurship awards
- Specializing in sensitive and complex cargo
- Certified by PLN and Anvisa
- High global customer satisfaction

QUICK FACTS

- Founded in 1995; Offices in Brazil, China, and US
- Customs clearance expertise
- Legislative consulting services
- Company-owned trucking fleet
- Presence in all Brazilian airports and ports

LEADERSHIP TEAM



Afonso Reis, Founder and Brazil Operations Director

Afonso holds a business administration degree and has 35 years of professional experience in foreign trade. He managed logistics and manpower for multiple company and industrial park projects. Afonso has also worked for Brazilian Federal Revenue and state government departments, focusing primarily on improving Brazil's foreign trade.



Tania Reis, Co-Founder and Brazil Commercial Director

Tania's three decades of global business work have included serving in Minas Gerais' government delegation on a mission to the United Arab Emirates. In 2010, she was honored for her contributions to foreign trade negotiations with multiple companies. She has served as Director of the French Chamber of Commerce in Minas Gerais since 2009.



Samara Reis, Brazil Corporate Management Director

Samara has a law degree and an MBA in entrepreneurship and innovation, as well as proven expertise in B2B market management, negotiation and conflict resolution, and entrepreneurial and executive development. She has managed Serpa Group's finances and staff for more than a decade. Samara also has considerable experience in brand repositioning and institutional marketing.



Milton Rocha, USA Operations Director

Milton has an MBA and extensive military logistics, import/export, air and ocean transport, weapons, aircraft parts and perishable cargo experience. He is certified to handle dangerous goods shipments and is a TSA security coordinator. Milton negotiates with airlines, SSL services and routes, trucking companies, couriers and other freight forwarders. He also has comprehensive customs clearance skills.



Flavio Teles, Brazil Logistics Supervisor

Flavio's 23 years of foreign trade work include procurement, logistics planning, cargo operations, and large import/export projects. He has served with multinational transportation companies, including mining, steel, international aviation, automotive and tool services. Flavio's global market expertise includes the US, EU, China, Latin America, and Japan.



João Rios, Commercial and Business Development

João's experience includes international logistics processes and door-to-door shipments. He establishes relationships with overseas agents and is responsible for developing new accounts in the US. João has also worked with air freight and project cargo. His training includes coursework at Columbia University's Executive Program in International Economics.

CONNECTING AUTOMOTIVE CUSTOMERS ACROSS THE GLOBE

